








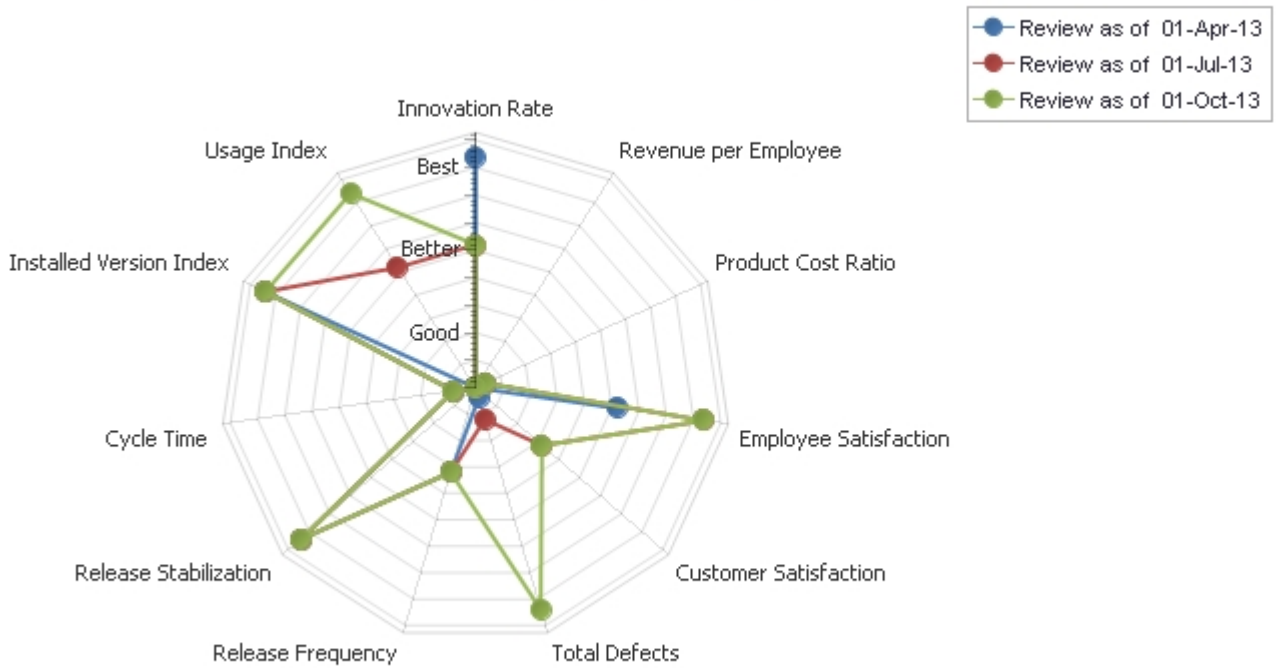


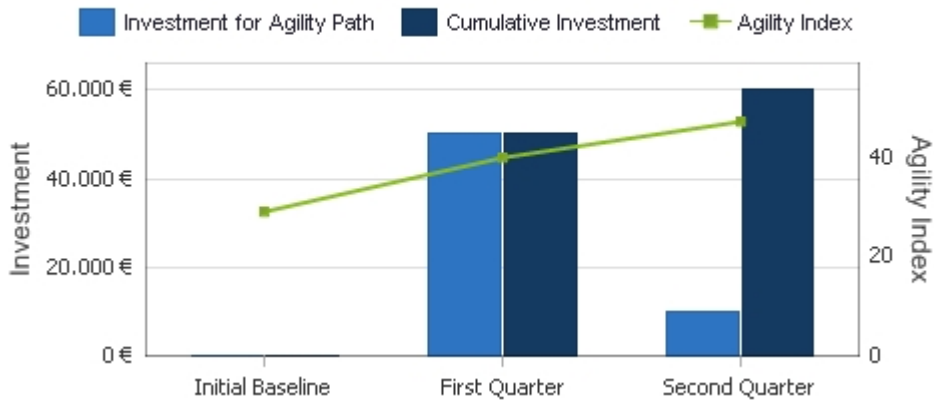
	Trend Line	Initial Baseline 1-APR-13	First Quarter 1-JUL-13	Second Quarter 1-OCT-13
Enterprise Metrics - Agility				
Revenue		1.500.000 €	1.500.000 €	1.500.000 €
Average Monthly Revenue		125.000 €	125.000 €	125.000 €
Cost of Product Domains		1.250.000 €	1.250.000 €	1.250.000 €
Product Cost Ratio		83,3 %	83,3 %	83,3 %
Number of Employees		17	17	17
Revenue per Employee		7.353 €	7.353 €	7.353 €
Investment in Agility		Not Applicable	50.000 €	10.000 €
Cumulative Investment in Agility		0 €	50.000 €	60.000 €
ROI		Not Applicable	-100,0 %	-100,0 %
Employee Satisfaction		88,0 %	91,0 %	90,0 %
Customer Satisfaction		Not Applicable	76,0 %	83,0 %
Foundational Metrics - Enabling Agility				

Release Frequency		12	12	12
Release Stabilization		3	3	3
Cycle Time		24	24	24
Installed Version Index		100,0 %	100,0 %	100,0 %
Usage Index		Not Applicable	10,0 %	5,0 %
Innovation Rate		50,0 %	45,0 %	48,0 %
Total Defects		187	95	32
Agility Index		29	40	47

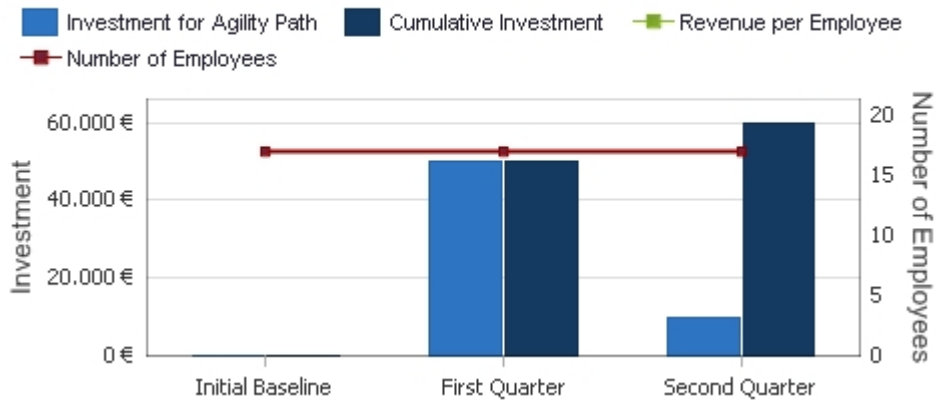
Metrics At A Glance



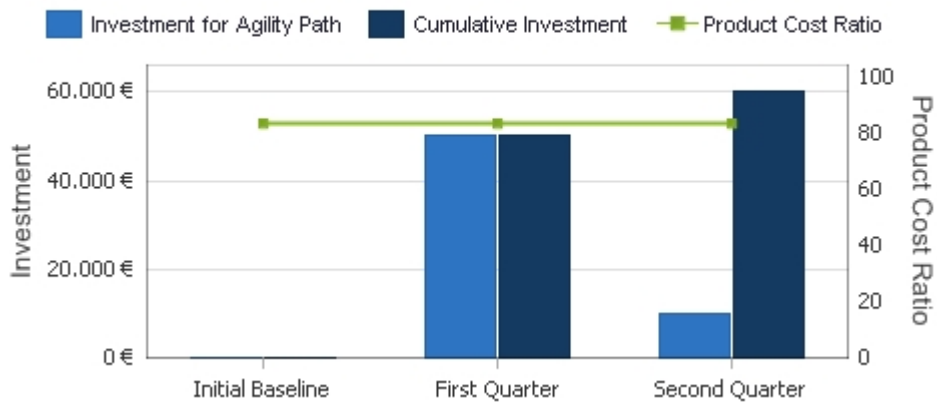
Impact of Investment on Agility Index



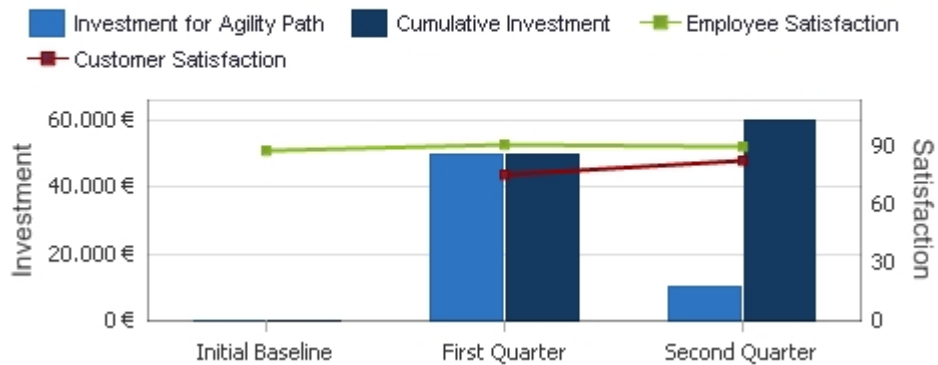
Investment in Agility vs. Revenue per Employee



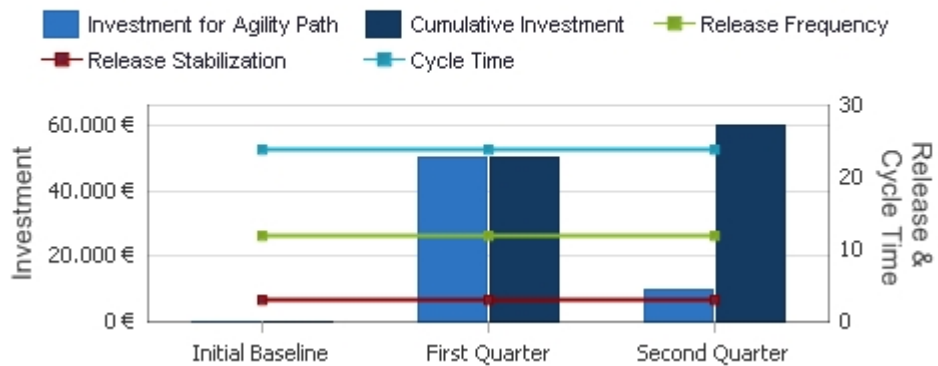
Investment in Agility vs. Product Cost Ratio



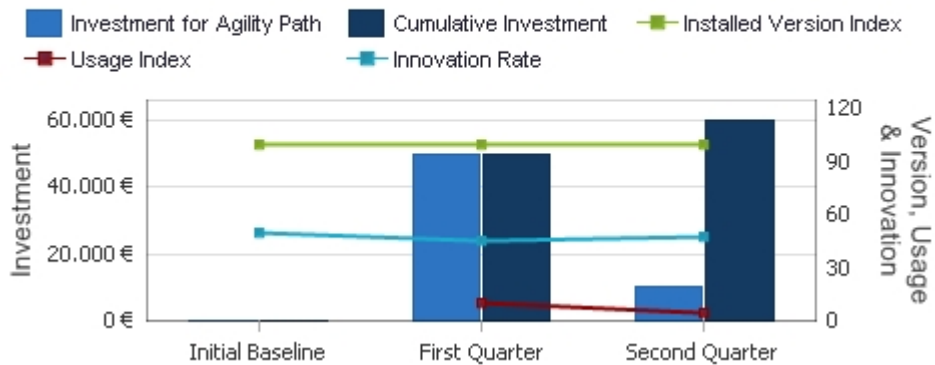
Investment in Agility vs. Employee Satisfaction vs. Customer Satisfaction



Investment in Agility vs. Release Frequency vs. Release Stabilization vs. Cycle Time



Investment in Agility vs. Installed Version Index vs. Usage Index vs. Innovation Rate



Investment in Agility vs. Total Defects

